

Michael Antrobus +1 678 441 1247 Public.Relations@bcdtravel.com

NEWS RELEASE

BCD Travel earns prestigious Raytheon Supplier Award for Excellence in account management, customer service and operational support

ATLANTA, July 17, 2017 – Raytheon has awarded its global corporate travel management company, <u>BCD Travel</u>, with a 2017 Supplier Excellence Program EPIC Award for outstanding performance, contributions and support to the defense contractor's global corporate travel programs. The annual award honors companies who excel in customer service and operational support while helping the company achieve Raytheon's key goals and initiatives.

"We're always pleased when a customer singles us out for service excellence because that's a key measure of our success," says BCD Travel Senior Vice President Tracy Maier. "We believe if we focus on the customer first, achieving our other goals will follow. Because Raytheon's standards are extremely high, we're honored to receive this prestigious award."

Raytheon leadership honors only the highest performing suppliers with the Epic Supplier Excellence Award. BCD has been working with Raytheon since 2007, and this is the second time the travel management company has received this recognition. BCD is the primary or consolidated TMC for 30 of the 100 largest companies in the United States by total booked air volume, according to *Business Travel News*.

"No matter what challenge I put in front of my Account Management and Ops Teams, they always find a way to deliver on my requests. The personnel at BCD is the best in the industry as is the reporting, technology and strategic outlook," said Jeanine Davis, Travel Commodity Manager at Raytheon. "BCD's approach to solving our business needs is unsurpassed in what I consider to be a very complex environment."

Among the areas of excellence Raytheon cited in honoring BCD with its EPIC award were:

- Global Support
- Crisis Management
- Audit Assistance
- Customized Processes and Procedures



About BCD Travel

BCD Travel helps companies make the most of what they spend on travel. For travelers, this means keeping them safe and productive, and equipping them to make good choices on the road. For travel and procurement managers, it means advising them on how to grow the value of their travel program. In short, we help our clients travel smart and achieve more. We make this happen in 108 countries with almost 13,000 creative, committed and experienced people. And it's how we maintain the industry's most consistent client retention rate (95% over the past 10 years), with 2016 sales of US\$24.6 billion. For more information, visit www.bcdtravel.com.

About BCD Group

BCD Group is a market leader in the travel industry. The privately owned company was founded in 1975 by John Fentener van Vlissingen and consists of BCD Travel (global corporate travel management), Travix (online travel: CheapTickets, Vliegwinkel, BudgetAir, Flugladen and Vayama), Park 'N Fly (off-airport parking) and joint ventures Parkmobile International (mobile parking applications) and AERTrade International (consolidating and fulfillment). BCD Group employs over 13,000 people and operates in 100+ countries with total sales of US\$25.4 billion, including US\$10 billion partner sales. For more information, visit www.bcdgroup.com.