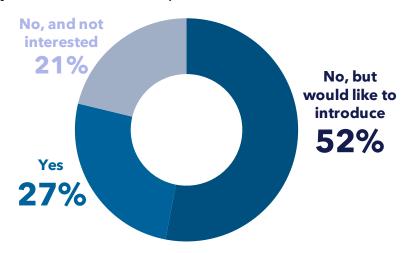


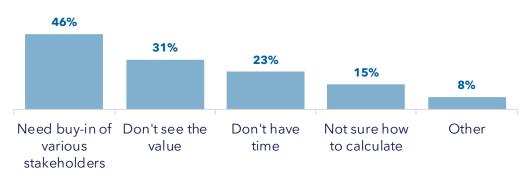
## **Total Trip Cost: Adoption and calculation**

Most travel buyers don't currently track Total Trip Cost (TTC) but would like to do this in the future.

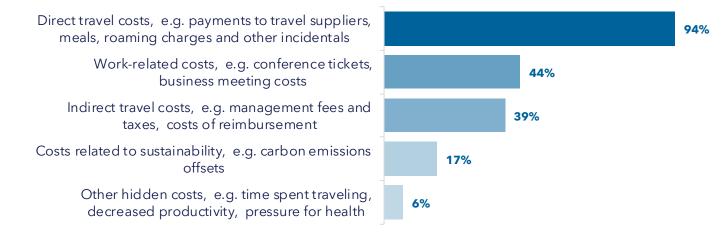
## Do you track Total Trip Cost in business travel?



## Why don't you track Total Trip Cost?



## What's included in the Total Trip Cost calculation?



Among the surveyed travel buyers, a quarter track Total Trip Cost KPI.

Apart from including direct costs in the TTC calculation, four in 10 track work-related and indirect travel costs. Sustainability and other hidden costs are accounted for by few respondents.

Those who don't currently look at TTC report the need of buy-in of various stakeholders as the major roadblock (reported by 46%). A third don't see the value, and only 15% run into difficulties when it comes to the TTC calculation.