Time for action

The time is right for travel managers to consider the merits of sharing economy suppliers.

Investigate the sharing economy before dismissing it or banning it in its entirety.

Investigate **Evaluate** Initiate Don't ignore it Don't be caught without a point of view Take the next steps The sharing economy is Establish the position of sharing economy Understand your changing managed travel... services in your managed program by existing travel whether you like it or not considering the five big issues program better Figure out the demand Cost Start talking to sharing Ask: economy suppliers Traveler satisfaction Some of your travelers want Work closely with to use these suppliers—and in key departments in many cases, they already are your company Research: Safety Look at conventional Some sharing economy suppliers again suppliers are already trying to work with the corporate Time to adjust travel market your policy? Regulation Manage: Create a plan to carefully train Integrate into your and monitor any travelers who travel program? Integration into are permitted to use these travel program service suppliers Review constantly

